



Workforce Management

The right Workforce Management program does a lot more than simply track labor productivity. It transforms your business into a performance-focused culture. It makes workers accountable for their own performance and turns supervisors into coaches and mentors. RedPrairie leads you through this cultural transformation with a proven methodology and change management process, supported by the industry's best technology.

Business Transformation

- Strategic Alignment
- Process Analysis and Design
- Best Practices
- Preferred Methods
- Preferred Standards
- Human Capital Management

Adaptable Precision

- Reasonable Expectations
- Discrete Travel
- Preferred Methods
- Incentive Pay
- Continuous Improvement

Strategic Project Management

- Governance and Sponsorship
- Proven Methodology
- Team Guidance
- QA and Risk Mitigation

Change Management

- Provide Vision
- Motivate Workforce
- Involve and Engage
- Short-term Goals
- Sustainability

Enabling Technology

- Workforce Planning
- Schedule Optimization
- Task Optimization
- Learning Management
- Measurement / Compliance
- Visibility and Analytics

Technology

- Services Oriented Architecture
- EAI Toolkit
- ERP Adapters
- Multi-language Support
- Windows / Unix / Linux
- SQL Server / Oracle / DB2

Case Study: Briggs and Stratton Corporation

Requirements

- To create a standard way for associates to do their jobs
- To quickly measure true productivity
- The ability to set goals and measure the results
- Lower costs
- Improve throughput

Solutions

- RedPrairie Workforce Management solution
- RedPrairie EAI Integration tool
- Preferred methods support
- Discrete labor standards incorporating machine-based timing synchronized with RedPrairie's Workforce Management solution

Results

- Immediate results—20% increase in productivity
- System provides real-time productivity measurement
- Saved one million dollars

"We were able to reduce our workforce by 20%, but actually increase throughput. We estimated that has saved us about a million dollars."

John Guy,
VP of Supply Chain and Distribution,
Briggs and Stratton Corporation

WORKFORCE MANAGEMENT BENEFITS

Implementing RedPrairie's Workforce Management program changes the way management and associates think about labor management. Customers go from the traditional "carrot and stick" mentality to one where everyone is focused on maximizing performance and customer service.

This isn't magic but rather the result of a proven, step-by-step methodology for cultural transformation where everyone is accountable for the organization's success.

Clients typically experience 10-35% increase in productivity while reducing costs from 10-20%.

About RedPrairie

RedPrairie delivers productivity solutions to help companies around the world in three categories—inventory, transportation and workforce. RedPrairie provides these solutions to manufacturers, distributors and retailers looking to reduce cost, increase sales and create competitive advantage.

With over 20 global offices providing services to over 40,000 sites in 50 countries, companies trust RedPrairie inventory, workforce and transportation solutions to deliver an immediate increase in productivity—with the flexibility to adapt as business needs change.

At RedPrairie, we understand today's operational demands and we're committed to delivering solutions that work. We're committed to delivering solutions for the real world.